

Anything But Basic Quotes and Proposals



Empower Your Sales Team To Do What They Do Best with ConnectWise CPQ



Speed Up Sales

Streamline your entire sales process, from quote creation to passing critical information to purchasing and service departments, to turn quotes into wins faster



Drive Sales Accountability

Keep your quotes on the minds of your customers. Receive notifications every time a prospect looks at a quote so your reps can place a well-timed follow-up call and strike while the iron is hot



Get Back to Selling

Cut the time it takes your reps and sales support teams to create quotes and proposals with a guided process leveraging templates and access to real-time pricing and inventory.



Protect Precious Margins

Don't leave revenue on the table. Lockdown margins and set automatic pricing rules for certain customers, services, or equipment, so you know you're charging the right amount every time.



Create Consistent Processes

Get your sales reps on the same page and ensure consistency throughout the entire sales cycle with step-by-step workflows with full accountability.



Make It Easy to Say Yes

Don't leave revenue on the table. Lockdown margins and set automatic pricing rules for certain customers, services, or equipment, so you know you're charging the right amount every time.



Templates in ConnectWise CPQ saved partners' sales teams an average of two hours building individual quotes. That's time your sales team can get back to closing deals.*

—*Commissioned Forrester Consulting Total Economic Impact Study



Get Started with ConnectWise CPQ Today >>

Contact Arrow to learn more about ConnectWise CPQ: 303-824-4000 / ETGSales@arrow.com



CONNECTWISE™

Go From Just-Enough to Sales Success



Explore the Features of ConnectWise CPQ



Quote and Proposal Automation

Reduce the time it takes to prepare a quote or proposal with templates and create great looking quotes every time.



Distribution Feeds

Pull live pricing and availability from top technology vendors including, Ingram Micro, Arrow, Tech Data, Synnex, D&H, Accu-Tech, Arbitech, BlueStar, Digitek, Jenne, WestCoard, and ScanSource.



Import Bill of Materials

Don't let human error lead to inaccurate sales information. Easily import complex Bill of Materials into ConnectWise CPQ.



Procurement Automation

Place orders directly with top distribution integration partners (D&H, Ingram Micro, Tech Data, Synnex and Arrow). Pull in serial numbers and tracking information into the Procurement module in ConnectWise PSA.



Quote to Project Conversion

Save time and automatically create projects from winning quotes inside ConnectWise PSA.



Interactive Quotes

Deliver quotes online, attach videos, allow for customers to select various options, and digitally accept the quote with e-signature.

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