

Unlock the Power of Partnership



5 Powerful Reasons to Partner with ThinkOn

OTHER CLOUD PROVIDERS

VS

THE THINKON ADVANTAGE

"Thanks for introducing us to your customers! We won't be needing you anymore."



WHO OWNS THE RELATIONSHIP?

"We won't compete with you for your customers. We play on the same team together."

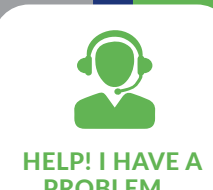
"We're competing for your customers, so we'll keep your brand in the background."



WHOSE BRAND COMES FIRST?

"Reinforce customer loyalty and a consistent experience under your brand with our white labelling capabilities."

"I'm sorry, customer support is unavailable. Speak to our chatbot instead."



HELP! I HAVE A PROBLEM...

"Speak to a human with our 24/7/365 customer support."

"It's your job to make your customers' needs fit into our template."



DOES THE SHOE FIT?

"We don't cut corners on data security. We'll work with you to create the right solution for your customers. No cookie cutter templates here."

"Don't expect me to explain all those extra charges on your invoice."



WILL I GET STICKER SHOCK?

"We have transparent pricing with no hidden fees and straightforward invoicing."

THE POWER OF SIMPLICITY & TRANSPARENCY

Spend time growing your business, not replacing lost customers, managing data breaches, or explaining hidden fees and convoluted cloud bills. Here at ThinkOn, we take care of your customers and their data—so you can get back to selling cloud services.

GROWING YOUR BUSINESS SHOULDN'T BE COMPLICATED

Simplicity and transparency + value-added data management services = partner growth.

Learn more about the benefits of partnering with ThinkOn.

Visit: www.arrow.com/globalecs/na/vendors/thinkon