

AWS & Veeam Solution Centre

Marketing

- Campaign in a box
 - Email templates
 - Social posts
 - Web banners
- Demand generation support

Technical

- CloudFormation templates ready to use
- £100 Credit for first workloads
- Personalized immersion day for AWS storage
- Technical workshop- Veeam & AWS
- Configuration guides
- Cloud solution architect consultations

Sales

- Commercial guides i.e., discount breakdown for Veeam (VCSP) licencing and AWS consumption
- Sales enablement (either virtual or in person)
 - Backup and recovery market
 - Why Veeam and AWS
 - How to position
- Fields sales pitch decks