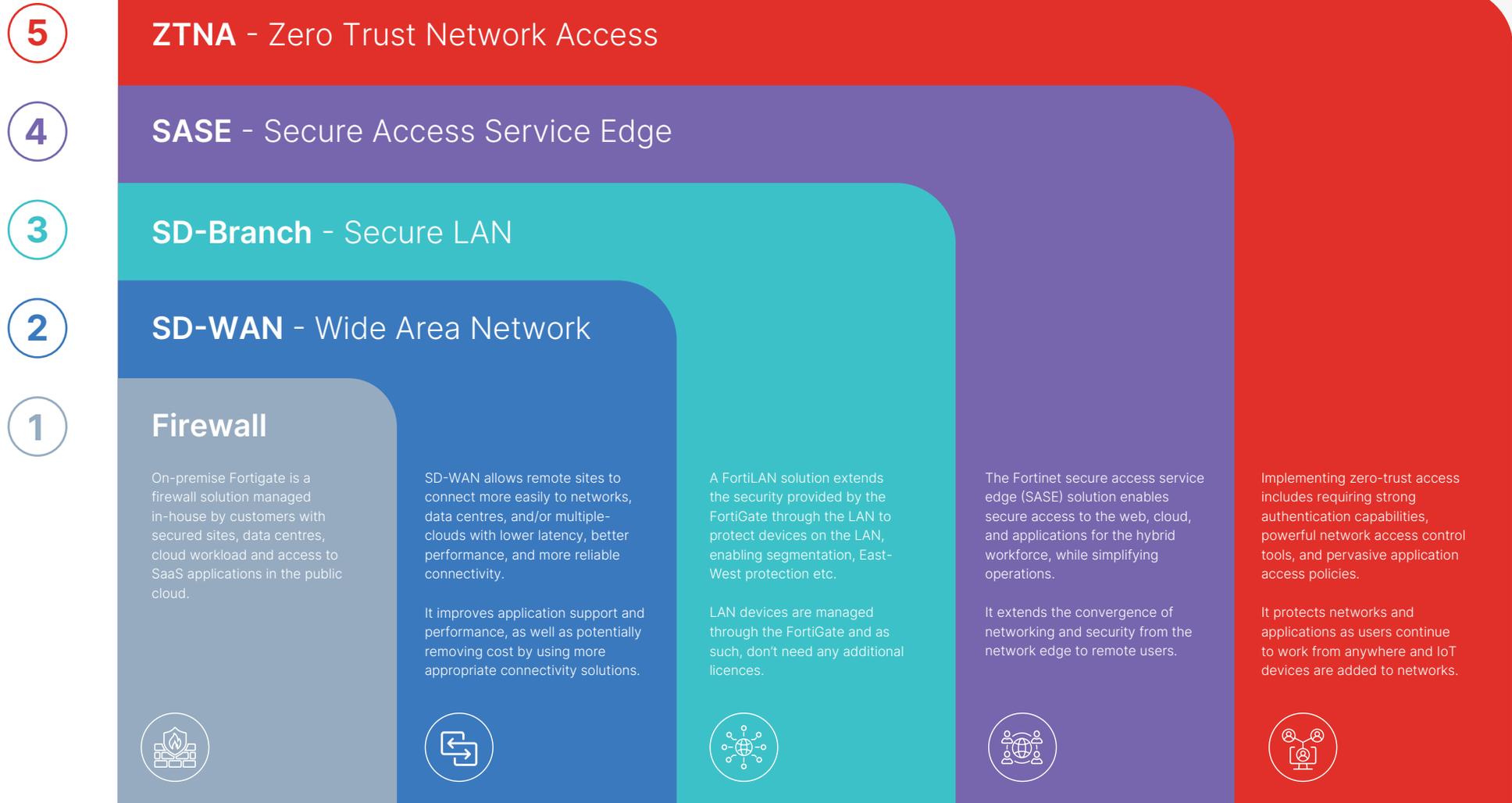


# Fortinet Convergence

Next-generation security solutions



# Secure access simplified



# SD-WAN

Wide Area Network

**Fortinet Secure SD-WAN supports cloud-first, security-sensitive, and global enterprises, as well as the hybrid workforce.**

Our Secure Networking approach uses one operating system and enables organisations to protect their investment and simplify operations.

**SD-WAN is for businesses with:**

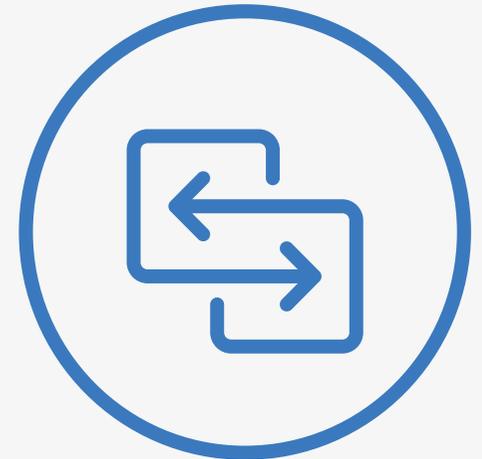
A hybrid workforce

Multiple office locations

The need for security on-premises and in the cloud

**What is their challenge?**

- To connect users safely from any location with centralised control and clear visibility, whilst avoiding latency that will restrict performance.
- To safeguard data from security violations with significant traffic across their network.
- To deliver scalability from a robust network that will allow for significant growth.



# SD-WAN

Wide Area Network

## Fortinet's solution?

Fortinet SD-WAN enables customers to simplify operations and maintain secure networks.

It supports cloud first, security-sensitive enterprises, including those with hybrid-employees.

It offers one key operating system which consolidates SD-WAN, next generation firewall (NGFW), advanced routing, and ZTNA (Zero Trust Network Access) application gateway functions.

## Benefits

- **SD-WAN Overlay-as-a-Service** generates simplified, secure and rapid provisioning of interconnected locations.
- **FortiAI**, Fortinet's GenAI assistance, enables IT teams to manage their entire SD-WAN infrastructure.
- End-to-end network visibility, analytics and reporting that accelerates **Zero-Trust Initiatives**.
- **FortiGuard SD-WAN Underlay Bandwidth and Quality Monitoring Service** offers comprehensive monitoring of the ISP link, path, and application performance.
- **A solid foundation for a seamless transition to SASE.**

## Why

Fortinet SD-WAN protects your customers' networks and helps them to scale safely.

Giving your customers full network visibility and safeguarding protection will help build your reputation and strengthen your market position.

# SD-Branch

Secure LAN

**SD-Branch extends the features of SD-WAN across the entire branch network.**

This reduces the burden on IT teams while improving overall branch security.

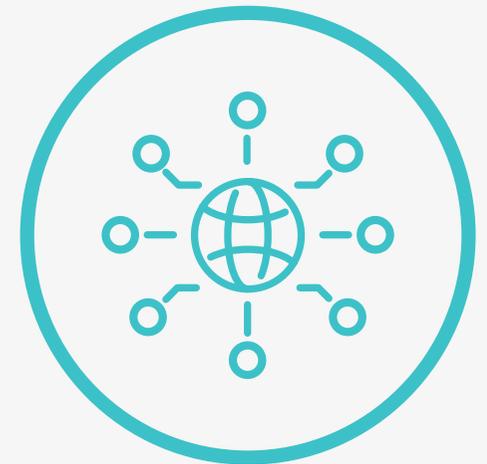
**SD-Branch is for businesses with:**

Multiple branch locations

Remote and local users accessing cloud and SaaS applications

**What is their challenge?**

- To guard against increased network vulnerability as new tools and technologies are introduced across multiple branches.
- To manage increased exposure from a higher number of network edges caused by remote and local users accessing cloud and SaaS.
- To safeguard against increased risk from the addition of numerous IoT devices on a network.



# SD-Branch

Secure LAN

## Fortinet's solution?

Fortinet SD-Branch is a single centralised solution that protects your whole environment across branches

It extends Fortinet Secure SD-WAN capabilities across wired and wireless networks, and uses FortiOS, the FortiGate operating system, to integrate into your security infrastructure.

It provides seamless protection across distributed environments, simplifying branch infrastructure management.

It extends security through the network access layer through using FortiGate Next-Generation Firewall (NGFW) and broader Fortinet Security Fabric architecture.

## Benefits

- Fortinet SD-Branch delivers unrivalled performance reliability while providing centralised control and visibility across the entire branch attack surface.
- It builds on existing Fortinet foundations as it expands this broad, integrated network security approach to align with the new network edges created by IoT devices .
- Customers benefit from a common management platform and integrated security with increased Ethernet switch, WLAN interface, and LTE/5G backhaul control.
- Built-in Zero Trust features in the FortiOS operating system allow for secure onboarding of devices and additional real-time auditing of device behaviour.

## Why

Rapid technological developments across growing networks create an uncertain world for your customers which could ultimately impact revenues.

Bring able to offer them a solution that makes a measurable difference to their network security across multiple branches will offer peace of mind and deepen your relationship.

# SASE

Secure Access Service Edge

**Fortinet Unified SASE is a fast-growing, unified, flexible, and intelligent SASE solution.**

It delivers secure access to applications and web resources for remote users and secures applications and data on any cloud.

**SASE is for  
businesses with:**

A need of enterprise grade security to cover on-premises and hybrid workforces

A requirement for more robust control over network and cloud environments

**What is their challenge?**

- Businesses need their hybrid workforces to have access to cloud services including SaaS, private cloud and internet resources
- This means that they need more resilient protection across multiple network edges
- They need to keep information confidential and organisational services secure, despite increasing user traffic through cloud services



# SASE

Secure Access Service Edge

## Fortinet's solution?

Fortinet SASE uses AI-powered threat detection to give comprehensive networking and security functionality including Universal ZTNA, Firewall-as-a-Service, and SWG

Fortinet SASE allows customers to create durable applications and networks with consistent security across all edges.

It provides strong data visibility and integrated advanced analytics for quick threat response.

## Benefits

- Fortinet SASE is a unique, flexible and intelligent single solution that securely connects users to applications anywhere with robust protocols.
- Simplified interfaces and AI-driven assistance tools give consistent security across all edges via optimised protection against sophisticated threats.
- Product sprawl is reduced with Fortinet Unified SASE which helps lower the cost of ownership.

## Why

Fortinet SASE will help your customers to safeguard applications and web resources in hybrid locations.

Introducing your customers to improved security and better support for their employees strengthens your business reputation and will help to drive revenue.

## **Fortinet SD-WAN, SD-Branch and SASE**

are part of a wider suite of Fortinet products that protect cloud, IoT, networks, applications and endpoints.

**Arrow** adds further value to **Fortinet** partners by offering a full portfolio of consultancy services from pre-sales assessments to solution design, support and training.

**Get started with Arrow and Fortinet today!**

Contact details: [fortinet.ecs.uk@arrow.com](mailto:fortinet.ecs.uk@arrow.com)